ON SALE AT PEOPLE'S DEPARTMENT STORE.

MONDAY, SEPTEMBER 27.

Preparation Sale of Home Needs for the G. A. R. Encampment

FURNITURE

WE PROMISE YOU QUALITY PLUS SERVICE

This furniture store has won a high place in Washington merchandising—for the reason that it was founded and is conducted with the idea of handling only the high-grade and dependable lines. This does not mean high-priced—on the contrary, it means getting the best to be had for the money you spend. If that's the kind of a furniture store you want to do business with, you'll find the word WELCOME right in the center of our doormat.

Our guarantee is a guarantee that means something-not a mere formality. We guarantee your purchases here to give satisfaction for all time—we're just as interested AFTER we sell it as BEFORE. If it doesn't fully meet your expectations, now or ever—we want you to tell us about it in good, plain, forceful English.

Just Say "Charge It"

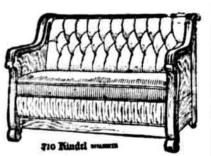
We'll be glad to have your name on our future-payment ledger -and you'll be in good company, for the kind of credit you get here appeals to the best people in Washington. After you have made your purchases, say "Charge it" to the salesman-and we'll do the rest. Whether your purchases are great or small, we'll charge them.



This \$7.50 All Felt Mattress

This \$4.00 All Metal Spring

ENTIRE OUTFIT COM- # 1 1.00 | ELEGANT \$ 165 ADAM PERIOD PLETE FOR



Famous Kindel and Duofold Daven-ports, in Moroccoline or muleskin; Koday wardrobe backs; not the cheap solvertised makes; values, \$35 to \$75; special at \$55, and \$25



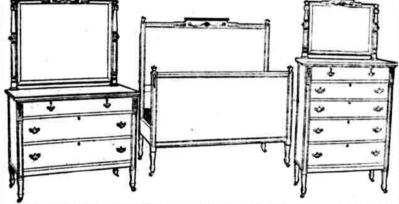
This handy and convenient drop-side all-metal couch, complete with cotton felt mattress; full length and width; best National link spring, with strong helicals; value, \$7......



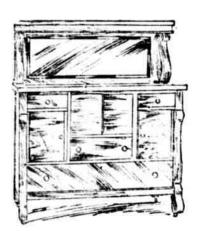
These are not the sual "brass bargain beds" you see adstores. They are perpetually, and construction. Prices below wholesale costs.



BEDROOM SUITE, SPECIAL AT \$113



Beautiful Adam Period Bedroom Suite in rich Circassian walnut or ma-Beautiful Adam Period Bedroom Suite in Fig. 1 Chiffonier, \$35 \$115 Dressing Table, \$40 Bed; total value, \$165-all for.....

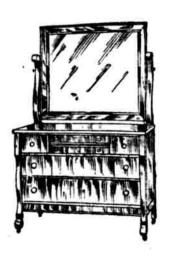


Large Golden or Fumed Oak Buffet; 5-foot case; highly polished and finest construction; value is \$55; spe-



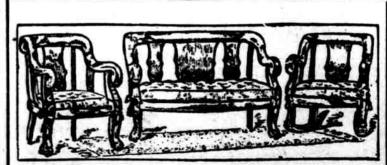
Table; famous "Valspar" finish; either claw feet or colonial pattern; 10 and 12-inch pedestal; \$18.75

FEATHER PILLOWS, in best art tick; absolutely guaranteed; made of genuine sanitary feathers; full size: value \$1.25; special 50.4

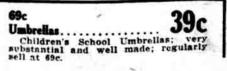


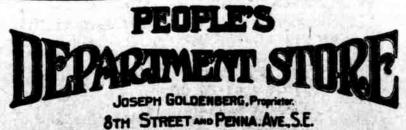


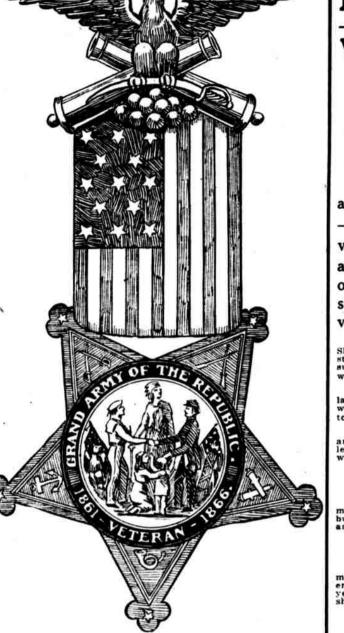
Large and Massive Colonial Bedroom Suites in finest mahogany, Circassian walnut, and quartered oak; suite shown is in all models; Dressers, \$25 to \$100; Chiffoniers, \$20 to \$75; Dressing Tables,



Beautiful New Pattern Parlor Suites in mahogany, fumed oak and golden oak; upholstered in silk plush, tapestry, panne velvet, novelty plush, and leather; values \$35 to \$110; special at \$75 to as \$25 ow as







FREE A Large, Thick School Tablet of Ruled Paper Free With Every Pair of Children's Shoes

WOMEN'S \$3 SHOES **GOING ON** SALE AT.

In this sale you'll find nearly sixty new and up-to-date styles in Women's Fall Shoes -and every pair an honest and actual \$3 value! They are in patent colt, gun metal, and vici kid; button and blucher styles; cloth or leather tops, high and low heels of all styles; plain and tipped toes; long and short vamps; sies 2 to 8; widths C, D, and E.

Women's \$3.50 to \$5.00 Dress and Street Shoes; button, blucher cut. and straight lace styles; patent kid, patent colt, vici kid, black suede, and gun metal; sizes 2 to 8; \$3 widths A to E. Special price....... Women's \$2.00 Kid Shoes, in button and laced styles, with kid or cloth tops; made with solid leather soles; sizes 2 4 \$1.50 to 8; widths D to E. Sale price...

Misses' and Children's Hand Made Dress and Street Shoes; patent colt and gun metal leathers; made over perfect foot-form lasts, with extension flexible soles.

	Sizes 8½ to 11 \$2.25 Sizes 6 to 8 \$2.00	
bu	WALTON SHOES for children and mi de of all solid leather, with oak s tton and blucher; gun metal, patent i vici kid.	ole
	Sizes 6 to 8½	0

EDUCATOR SHOES for children and misses; made of select stock; gun metal, pat-ent colt and white new buck; finest Good-year welts; let the feet grow in nature's shape.

Street Shoes; made of gun metal, patent colt, vici kid, and Russian calf; with cloth tops, button and blucher cut; best Good- \$3.50 year welts. Sizes 6 to 11.....

Walton Shees for Boys. Ideal school shoes; made of long-wearing gun metal and satin calf leathers, with double soles and solid leather counters. Sizes 9 to 131/2.....\$1.25

Boys' W. L. DOUGLAS Shoes; custon made; finest Goodyear welts; made of gun metal leather, with double soles; button an blucher cut. Sizes 1 to · Men's \$2.50 English Welted Shoes; button and blucher cut; patent colt and gun metal leather; solid oak soles; medium broad and

narrow toes. Sizes 6 to 11. Sale \$1.95 Boys' \$2.50 Dress and School Shoes; made of best gun metal, patent colt, tan calf, and vici kid; button and blucher cut; solid leati er sole; medium and broad toe; \$1.95 sizes 1 to 51/2; special......

Toilet Soaps

for 8c

Wrisley's Fine Toilet Soaps-many kinds and

fors-usually 5c cake;

for 5c

Union Crepe Paper

Stretchers,

59с

"Home Kissed" Curtain

Stretchers; adjustable to

Nursery Chairs,

39c

Nursery Chairs of gol-

sold regularly at \$1.00.

akes in box for Se

A Maker's Line of Samples Featured in a Sale of



WOMEN'S SUITS

CHOICE OF VALUES MEANT TO SELL AT \$22.00 AND \$25.00 FOR .

They're suits of unusual style and finish—and represent the best efforts They're suits of unusual style and unusual regular prices. Women long: for two days, of a New York maker to turn out superior values under regular prices. Women long: for two days, rolls for 5c. with an eye to economy will not miss the savings presented in this sale, but will come and buy their fall suits from this splendid lot of sample

Materials are Broadcloths, Poplins, Whipcords, Gabardines and Serges Styles are the newest and smartest brought out for fall wear, including the Jaunty Box Coat, the Russian Blouse Effect, the Military, the Tailleur, as

well as trimmed and embroidered models. Choice of all the favored shades, also black. All sizes for misses and

SILK AND SERGE DRESSES FOR FALL VALUES \$8.98 AND \$10.

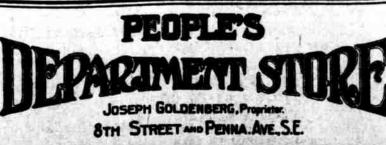
Cloth and Silk Combination Dresses are now all the rage—and in this sale you are offered three of the prettiest models designed for this season's wear—one smarter than the other. Fashioned of fine quality French crepe or storm serge in combination with other chiffen taffeta silk. Choice of African brown, Russian green, navy blue and black. All sizes for misses and women,

New \$3 & \$3.50 Fall

new Fall Skirts, such as will be sold in other stores at \$3 and \$3.50, at \$1.98. Fine French all-wool serges, all-wool crepe cloth, gray mixtures, black and white checks. The serges are in black, navy and Copen.

New Washable 98c WAISTS, 98c

A host of pretty new fall styles in the Washable Waists, with long sleeves-just received from our best



Thousands of Men's \$1.00 and \$1.25 Shirts -Many hundreds of crisp, new \$1 and \$1.25 shirts in fine percale, pure silks, printed,

woven, and mercerized madras, silk pongee, ducatine, repps, silk mixtures, soisette, cotton crepes, and some with tub silk bosoms. Patterns are new and "nifty"-in both gay and conservative colors. Styles include plain and pleated fronts, with attached laundered cuffs; soft fronts,

with turn back soft cuffs. Sizes range from 13% to 17, with plenty of the small sizes which usually go first. 69c each, or six for four dollars.

Men's Trousers, in all-wool cassimeres, worsteds, cheviots, herringbone effect; all sizes up to 44; sell up to 33; \$1.98 | Men's new fall Hats; soft hats and Derbies; all new band effects; the other stores all ask \$1.50; our \$1.00

CHILDREN'S HOSE

The long-wearing kind that always look well. You cannot afford to buy any other kind-

Boys' and Girls' School and Dress Hose, in black, tan, and white; heavy and medium ribbed; splendid for wear; all sizes up to 814-8 pairs for 350 121¢

Boys' and Girls' Extra Good Wearing Stockings in the wide and medium ribbed black, white, and tan; sizes 9, 94, and 10; Hose that will always look well 15¢ and wear well

Famous "Onyx" Hose for Children, in black, white, and various colors; full lines of sizes; medium weight; the best wearing hose you can buy; sizes up to

REDUCING **DOMESTICS**

Bleached Muslin, 36 and 38 inch, "P. D. Brand; soft and fine; sells at 71¢ 10c; from full pleces.....

Unbleached Muslin, in 2 to 20 yard pieces; 36 and 28 inches wide; sells 514

at Sc yard; special..... New Scrim, in cream, ecru, and white

grounds, satin edge; floral border; plain and floral center effects; yard 121¢ wide; value, 19c yard..... New Dress Ginghams, in plaids, stripes

checks, and nurses' stripes; full pieces 27 inches wide; sells at 12½c 21 yard..... The new Flannelle Plushe, in light and

dark plaids, checks, and stripes and 714 fancy effects; selling at 12%c yard..

made: large play tray; Curtain Rods, **3c**

Brass Curtain Rods, 42-inch extension: alumi-Oc always.

Domet Flannel. 7½c

Genuine Domet Flanels; plain colors, plaids, checks, stripes; light and 25c Garters,

15c Men's famous "Paris"

Garters, the kind sold regularly at Mc. In the opening sale, 15c. 15c Hose,

11c Men's Half Hose, black

and tan; the regular 15c kind: all sizes; in opening sale at 11c.

50c Drawers, 39c

Men's genuine Jear Drawers, elastic seame: